

Seven Character Traits of Successful People

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1. **THEY ARE HARD WORKING.** There is no such thing as easy money. Success takes hard work and people who are willing to do it.
2. **THEY ARE HONEST.** Those who are successful long-term are the honest ones. Dishonest people may get the first sale, but honest people will get all the rest!
3. **THEY PERSEVERE.** How many success stories will go untold because they never happened? And all because someone quit. Successful people outlast everybody else.
4. **THEY ARE FRIENDLY.** Have you noticed that most successful people are friendly and people oriented? This endears them to others and enables them to lead others to accomplish the task.
5. **THEY ARE LIFELONG LEARNERS.** Successful people are people who stretch themselves and grow continually, learning from all areas of life, including from their mistakes.
6. **THEY OVER-DELIVER.** The old statement of under-promise and over-deliver became famous because it made a lot of people successful, including the richest man in the world—Bill Gates.
7. **THEY SEEK SOLUTIONS IN THE FACE OF PROBLEMS.** Problems are opportunities to do the impossible, not just complain. Successful people are the ones who find solutions.