

The Ten Commandments of Success

Charles M. Schwab
1st president of U.S. Steel Corporation

1. **Work Hard:** hard work is the best investment a man can make.
2. **Study Hard:** Knowledge enables a man to work more intelligently and effectively.
3. **Have Initiative:** Ruts often deepen into graves.
4. **Love Your Work:** Then you will pleasure in mastering it.
5. **Be Exact:** Slipshod methods bring slipshod results.
6. **Have The Spirit Of Conquest:** Thus you can successfully battle and overcome difficulties.
7. **Cultivate Personality:** Personality is to a man what perfume is to the flower.
8. **Help and Share With Others:** The real test of business greatness lies in giving opportunity to others.
9. **Be Democratic:** Unless you feel right toward your fellow men, you can never be a successful leader of men.
10. **In All Things Do Your Best:** The man who has done his best has done everything. The man who has done less than his best has done nothing.